



Welcome new Clothworks Customer!

Thank you for choosing to do business with us. We look forward to exceeding your expectations as a fabric supplier and serving your needs.

We've enclosed a few forms in this packet to help you set up a wholesale account with us. Please include as much information as possible when filling out these forms so that we can better meet your needs as a customer. In the packet you'll find the following forms in pdf file format:

- Customer Information Form
- Credit Application

You can fill out these forms on your computer, then save and email them back to us. You're also welcome to print these forms, handwrite your information, and send them via USPS to our address at 6301 W Marginal Way SW; Seattle, WA 98106.

If you have not already placed an order either with your rep or directly with us, please take a moment to review the collections at www.clothworks.com. We offer a vast range of fabric styles to please everyone's taste-- including a growing basics program, a selection of organic cottons in solids & prints, hand-dyed batiks, and much more!

And let's not forget some of the perks that Clothworks offers:

- When ordering a full fabric collection, we offer it in two options-- 15 yard cuts or 10 yard cuts.
- If you purchase the 15 yard full collection, you will receive a \$0.25 off per yard discount.
- Although a discount is not offered on the 10 yard full collection purchase, this is the only chance that you may order the special 10 yard cut of fabric.
- Clothworks is excited to cross-promote our fabric lines with independent pattern designers to showcase our fabrics in well-loved patterns. We hope this serves as a successful marketing tool for you, the customer. We've made it easy for you to order fabric as we've included a kit matrix with the cross-promo sheet to assist in placing fabric orders.
- Besides the cross-promoted project sheets that we currently offer, we have archived our Project Sheets released with past fabric collections on our website [here](#). You may download, print, and use them in kit-making at your convenience.

One last thing—please stop by and visit our blog, [The Works](#). Here, you'll find all sorts of fun stuff about Clothworks fabric & designers, free tutorials & patterns, and maybe even a giveaway! As we are delighted to stay connected with our customers, feel free to share our posts via social media or in your stores by word of mouth. We'd also love to hear from you and help promote your business, so don't be shy; drop us a line! You never know, you might be the next featured post on The Works.

If you have any questions, or would like to leave comments and feedback, please don't hesitate to respond back to this email. Or pick up the phone and dial 1-800-874-0541, extension 8882.

Many thanks and another warm welcome,

Stephanie
Customer Service Specialist